BACKPACKS 4 SA KIDS

ANNUAL REPORT 2018/19

V2 UPDATED 30.1.2020



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OUR MISSION

Backpacks 4 SA Kids exists to provide resources that contribute to the care, safety and wellbeing of children and young people during periods of dislocation from home and routine care.

OUR VISION

No child or young person will be without the items needed to support and comfort them in times of emergency displacement from their home.

OUR HISTORY

Backpacks 4 SA Kids was launched as a result of two South Australian families supporting a QLD charity called Backpacks 4 Aussie Kids.

Through involvement in the charity, it became very clear that there was substantial support and demand in SA for a project similar to Backpacks 4 Aussie Kids and that creation of a locally based charity was not only viable but in fact would thrive within our amazing supportive community.

To this end, work was undertaken to adapt the project to suit the needs of children who have been displaced from their homes within SA, while also incorporating the provision of support to children accessing emergency services such as foster care, domestic violence shelters and youth homeless shelters.

Our initial thoughts were to do a few backpacks between our families with a goal of just 10 backpacks as a starter program. By the end of the first year so many people had joined our goal to make a difference we had supplied 564 backpacks to kids in need. Each year since we have grown and adapted to help fill the needs/demands of our emergency services community.

While the program had been extremely successful, its capacity soon became constrained due to its total reliance on volunteers with young families. These limitations started to prevent continued growth and made it difficult to ensure that the required groundwork and foundations were in place to continue to develop the program. .

Within the last year we have taken significant steps forward with the achievement of Deductible Gift Recipient status and the board has now agreed to employ a full time CEO to help Backpacks 4 SA Kids thrive.

CORPORATE PROFILE

Backpacks 4 SA Kids exists to provide resources that contribute to the care, safety and wellbeing of children and young people during periods of dislocation from home and routine care.

Backpacks 4 Kids SA is driven by Rachael Zaltron who is an Adelaide mum with a background in nursing and a passion for helping children and young people.

Growing up, Rachael's family home always welcomed kids her parents were helping during times of family stress and trouble. It wasn't until she grew up that Rachael realised many of the kids were kept 'on track' thanks to her parents' practical help and welcoming home.

The death of Rachael's close friend Lucinda at the young age of 30 prompted Rachael to reflect on how we need to live each day in full and make a difference to someone else every day.

These factors have created a strong desire in Rachael to help others and this led to her volunteering with Backpacks 4 Aussie Kids. But she soon realised that the needs of South Australian kids were different, prompting her to establish Backpacks 4 SA Kids in 2013.

No child going into State-based care or facing homelessness will be without the immediate essential items

With the knowledge that communities in SA are incredibly giving, Rachael committed to her goal of ensuring that no child going in to State-based care or facing homelessness would be without the immediate essential items needed for their physical wellbeing, plus the 'extras' such as a cuddle toy, to show that people care about them. Rachael remains committed to her original vision and is now seeking to widen that to include an older cohort of young people who are facing homelessness and hardship.

Backpacks 4 SA Kids have approximately 40 regular individual and corporate volunteers who alone give a total of approximately 5,000 hours of work per year. We also receive donated goods including clothing, toiletries, baby needs, books and toys from community members across the State, via 23 drop off points at venues such as banks, schools, coffee shops and other businesses. In addition, we receive support from organisations, schools and community groups which donate goods and/or give employees time off to volunteer in our warehouse.

OUR PEOPLE

BOARD MEMBERS / TRUSTEES

NAME	POSITION	DATE ACTED (IF NOT FOR WHOLE YEAR)
ROBERT UNDERWOOD	CHAIRPERSON	JANUARY 2019
GAVIN WOOLFORD	TREASURER	AUGUST 2018
TANYA GEORGE	SECRETARY	2017
KERRYN PAGE	BOARD MEMBER	2017
VICKI SHEARER	BOARD MEMBER	2017
RACHAEL ZALTRON	BOARD MEMBER / FOUNDER	2013
KELLY BARKER	BOARD MEMBER	2017

EMPLOYEES

NAME	POSITION	DATE ACTED (IF NOT FOR WHOLE YEAR)
RACHAEL ZALTRON	GENERAL MANAGER	16/12/16
KELLY BARKER	WAREHOUSE MANAGER	DECEMBER 2017

VOLUNTEERS

NAME	POSITION	DATE ACTED (IF NOT FOR WHOLE YEAR)
DENISE MOSS	CO-ORDINATOR ASSISTANT	2016
TERRY SINCOCK	QUALITY ASSURANCE	2014

OUR SUPPORTERS

We are incredibly lucky to be supported by so many sections of the South Australian community.

We would like to sincerely thank all of our drop off points around the metropolitan and regional areas of SA who accept and deliver the donations on our behalf to our warehouse.

We are very grateful for our everyday supporters who place an extra dummy into their trolley when shopping, purchase a spare pair of pyjamas for a child in need, or let their friends know about Backpacks 4 SA Kids and how easy it is to make a difference to so many kids in need within SA.

Every donation whether it be goods or financial helps us to make a difference to kids who need us most.

We would like to formally thank:

- Bank SA Foundation - For the grant donation of $170,000 to be provided over 3 years to ensure the impact and sustainability of the Home Starter Pack program supporting families affected by Domestic Violence and starting again
- Myer Tea Tree Plaza - Donated $50,000 comprised of funds from a grant supporting the purchase of goods for backpacks and an amazing level of fundraising from staff at the store.
- ADTRANS Charity Golf Day - Made a payment of $8410 to subsidise the purchase of a van (together with a government grant) to support delivery and pick up of backpacks and donations, together with an additional $35,000 to be used to purchase essential items to support kids in need within SA
- SA Power Network Employee Foundation - raised $17800 for purchasing Christmas presents and an urgent call out for assistance to purchase winter jumpers.
- Westfield Local Heroes Grant - paying $10,000 in honour of Rachael Zaltron to acknowledge her work and efforts to support children in need within the North Eastern region.

Sponsors:

We also wish to formally acknowledge our key sponsor, Membrane Systems Australia.
Membrane System Australia PTY LTD
11 Edison Drive, Golden Grove
Phone: 1300 851 469

IN KIND SUPPORT



We also would like to acknowledge the following providers of in-kind support:

SA Power Network
Who provide regular volunteer sessions as well as building and maintenance support. During 2018, SAPN have provided skills and guidance to adapt the warehouse to a 'Lean Process' and to educate staff to ensure the ongoing development of the 'Lean Process' moving forward.

Vicki Shearer – Executive Officer Employee Foundation
Direct: 08 8404 5359
Mobile: 0418 893 016
vicki.shearer@sapowernetworks.com.au

Pinchapoo
Providing toiletry items ie roll on deodorant, shampoo/conditioner, hairbrushes and soaps
Call 0499 349 999
info@pinchapoo.org.au http://www.pinchapoo.org.au

Share The Dignity: Feminine Hygiene Products
Kim – Adelaide Branch
enquiries@sharethedignity.com.au http://www.sharethedignity.com.au

STRUCTURE & MANAGEMENT

Backpacks 4 SA Kids is registered with the Australian Charities and Not-for-profits Commission (ACNC) and is a registered Deductible Gift Recipient

ROBERT UNDERDOWN
Chairperson &
Director and Founder of Advanced Outcomes

GAVIN WOODFORD
Treasurer &
Owner of Woolford Accountants

RACHAEL ZALTRON
General Manager &
Founder

KERRYN PAGE
Owner of Quisk Design and Founder of the Big Picture Initiative

TANYA GEORGE
Secretary, Owner of Tanya George PA

VICKI SHEARER
Executive Officer with SA Power Network Employee Foundation

VOLUNTEERS

Lorraine Kerr

Mum of 2 adults, Retired from the Social Services and education field. Writer of grant applications and source of protocol information and requirements for running a charity effectively

Terry Sincock

Mum of 3 adult children, Retired Teacher and Principal. Quality assurance of both the filled backpacks prepared for the children who have been displaced and quality assessor of donated stock.

Ali Collins

Dedicated Teacher and lover of all animals, Coordinator of sessions held in the warehouse on the weekends and during school holidays. Ali ensures effective sessions, directs all roles within the warehouse during those session times.

Gaynor Furnell

Dedicated Teacher, lover of all animals and passionate about travel. Coordinator of sessions held in the warehouse on the weekends and during school holidays. Gaynor ensures effective sessions, directs all roles within the warehouse during those session times.

GENERAL MANAGER REPORT

2017/2018 saw a 126% growth in demand and supply of backpacks alone within SA

This has provided numerous challenges that needed to be overcome to ensure we have been able to achieve this extensive jump in demand with good quality and effective donations. In part we were able to achieve this goal with the change of warehouse layout and implementation of 'Lean Process' providing a more efficient and effective sorting and packing system. Our social media presence has been extended and developed and as a result we have received a significant increase in the number of 'supporters' following the progress of Backpacks 4 SA Kids and donating goods to support the kids in SA

The Backpacks 4 SA Kids created the Anchor Packs program supporting youth homeless kids and the Home Starter Packs program for families affected by domestic violence. These programs have been developed to fill a gap in our community support options and have been developed to align with our core values. Both Anchor Packs and Home Starter Packs have had a significant impact on the community they support and have been welcomed by the agencies working within these communities.

Our team decided to join the Charity TV Program accepting 10 ambassadors to raise funds and awareness for our cause. We would like to acknowledge the incredible efforts of Kym, Jonathon and Suzie Farley, Jeff George, Tanya George, Ruth Naughton, Katie O Doherty, Daniel Waye, Joseph Hayden and Sam Renfrey who held amazing fundraisers, collected donations, attended events and represented Backpacks 4 SA Kids in a way that would make any organisation proud.

With the extensive growth in our Charity this last year we have welcomed a range of new supporters, but still will face the challenges of needing to meet supply with good quality stock. We will aim to achieve this in 2019/2020 by increasing fundraising, acquiring sponsors and utilising our ambassador David Campbell and relationship with 9Care to continue to raise awareness for our cause.

We look forward to continued exciting times and meeting the challenges ahead. We can't wait to see what a difference Backpacks 4 SA Kids can achieve in supporting children who have been displaced from home within South Australia.

OUR OBJECTIVES

Backpacks for SA Kids core objectives are to:

- Develop and maintain mutually beneficial relationships with Child Welfare, Youth, Homelessness and Family Violence organisations to determine need;
- Design and operationalise effective systems to obtain, pack and distribute age-specific Backpacks to children and young people in need;
- Recruit and support volunteers;
- Develop and maintain relationships with sponsors and donors.

KEY ACHIEVEMENTS 2018/19

Our most significant milestone achievements for this period was meeting the growing extensive demand for backpacks. This challenge allowed us to utilise the resources and networks we have developed over the last few years to support the increase need for finances, donation of goods and the volunteer hours the Backpacks team required to achieve this goal.

Throughout the year we have seen a steady increase in awareness about what Backpacks 4 SA Kids does and how people can get involved resulting in a stronger social media presence, a significant increase in corporate volunteer hours and donations of goods and money.

Adopting 'Lean Process' in the warehouse has allowed us to use volunteer hours more effectively, increase efficiency and ensure a high standard of backpacks being provided to the kids.

Corporate support has increased with regular donations of skills as well as funds and donations from businesses such as William Buck, SA Power Network Employee Foundation and the continued support of our sole sponsor Membrane System PTY LTD who are a local SA company looking to support local grass roots charities.

Our Christmas drive was also a great success and it was very fulfilling for all involved to see displaced children receiving gifts at Christmas at a time that would otherwise have been very bleak.

PLANS FOR 2019/2020

As the demand for backpacks has grown, we are quickly running out of space in the warehouse with all 3 programs growing at an extensive rate. Our key challenge for 2019/2020 will be to source funds to support the increased rent that will be required to be paid on a larger premises.

We will continue to develop the 'Lean Process' in the warehouse and enjoy the support of additional volunteer hours from corporate and individuals wanting to make a difference and continue to develop and extend all three of our programs (Backpacks, Home Starter Packs and Anchor Packs) throughout the year

We plan to undertake another Christmas drive following the significant positive reactions to last year's event and as a team we have proposed to continue providing those facilities and to prepare for the increases in demand that are expected.

Financially, we will continue to seek out more regular donations and financial supporters to allow us the ability to bulk purchase items and be more proactive with stock management to ensure every backpack is prepared fully and ready for delivery to the agencies and therefore the kids in need.

ANCHOR PROGRAM

Research consistently demonstrates that young people experiencing homelessness face major threats to their physical, sexual, emotional and mental wellbeing and consequently to their long-term ability to lead safe, fulfilling lives and develop their capabilities and potential.

A homeless young person has immediate needs for tangible items like those we include in the Anchor Packs for weather protection, personal hygiene, and transport costs, plus information on how and where to get help.

Importantly, the need to feel someone cares about their wellbeing is equally vital, as we have discovered from feedback from Backpacks recipients. We and the agencies with whom we liaise consider the Anchor Packs will make a positive difference to the lives of young people by providing emergency items, information and the boost to self-esteem gained by young people in crisis situations in knowing there is help available and that people and the community do care about them.

Ultimately, we hope this small intervention will contribute to enhanced wellbeing and a reduction in threats like long-term homelessness, substance abuse, unwanted pregnancy, interaction with the justice system and social exclusion.

TREASURER'S REPORT

2018 Financial Report

For the 2018 Financial Year, the operating deficit amounted to $47,585 which compares to a surplus of $143,591 for the 2017 Financial Year. The 2017 results included significant grant income which enabled significant growth in program activities during the 2018 year as demonstrated by an $80,666 up-lift in expenditure on stock used in our programs. The committee is pleased to report a significant increase in donation income of $55,878 which demonstrates strong on-going corporate and community support.

The committee expects to return to surplus for the 2019 financial year based on committed grants, and forecast fund-raising activities. Backpacks 4 SA Kids maintains a stable financial position and has sufficient fund on hand to meet its current obligations.

OPERATING RESULTS for the year ended 30 June 2018

	Notes	2018 $		2017 $
INCOME				
Donations		186,441		130,563
Other income	2	31,642		118,038
		218,083		248,601
EXPENSES				
Product costs		120,414		39,748
Depreciation		3,756		515
Employee benefits expense		84,771		22,431
Administration costs		18,805		5,236
Warehouse costs		37,922		37,080
		265,668		105,010
OPERATING (DEFICIT) / SURPLUS FOR THE YEAR		(47,585)		143,591
TOTAL COMPREHENSIVE INCOME FOR THE YEAR		(47,585)		143,591

TREASURER'S REPORT

2018 Financial Report cont...

OPERATING RESULTS for the year ended 30 June 2018

	Notes	2018 $	2017 $
ASSETS			
CURRENT ASSETS			
Cash and cash equivalents	3	99,018	32,956
Trade and other receivables	4	26,362	107,334
TOTAL CURRENT ASSETS		125,380	140,290
NON-CURRENT ASSETS			
Property, plant and equipment	5	15,027	18,783
Intangible assets	6	6,900	-
TOTAL NON-CURRENT ASSETS		21,927	18,783
TOTAL ASSETS		147,307	159,073
LIABILITIES			
CURRENT LIABILITIES			
Trade and other payables	7	22,599	2,738
Employee benefits	8	9,027	-
TOTAL CURRENT LIABILITIES		31,626	2,738
NON-CURRENT LIABILITIES			
Loans	9	6,931	-
TOTAL NON-CURRENT LIABILITIES		6,931	-
TOTAL LIABILITIES		38,557	2,738
NET ASSETS		108,750	156,335
MEMBER'S FUNDS			
Accumulated funds		156,335	12,744
(Deficit) / surplus for the year		(47,585)	143,591
TOTAL MEMBER'S EQUITY		108,750	156,335

AUDITORS REPORT

William Buck Grant Martinella Partner
Chartered Accountants & Advisors
Level 6, 211 Victoria Square,
Adelaide SA 5000

Backpacks 4 SA Kids Incorporated

Independent auditor's report to members

Report on the Audit of the Financial Statements

Opinion

We have audited the financial report of Backpacks 4 SA Kids Incorporated (the Association), which comprises the statement of financial position as at 30 June 2018, the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, and the committee's report and the statement made by the members of the committee.

In our opinion the financial report of Backpacks 4 SA Kids has been prepared in accordance with Division 60 of the *Australian Charities and Not-for-profits Commission Act 2012*, including:

a) giving a true and fair view of the Association's financial position as at 30 June 2018 and of its financial performance for the year then ended; and
b) complying with Australian Accounting Standards to the extent described in Note 1, and Division 60 of the *Australian Charities and Not-for-profits Commission Regulation 2013*.

Basis for Opinion

As is common for organisations of this type, it is not practicable to maintain an effective system of internal control over fundraising activities until their initial entry in the accounting records. Accordingly, our audit in relation to fundraising activities was limited to amounts recorded.

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Report section of our report. We are independent of the Association in accordance with the auditor independence requirements of the *Australian Charities and Not-for-profits Commission Act 2012* (ACNC Act) and the ethical requirements of the Accounting Professional and Ethical Standards Board's *APES 110 Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

CHARTERED ACCOUNTANTS & ADVISORS
Level 6, 211 Victoria Square
Adelaide SA 5000
GPO Box 11050
Adelaide SA 5001
Telephone: +61 8 8409 4333
williambuck.com

Emphasis of Matter – Basis of Accounting

We draw attention to Note 1 to the financial report, which describes the basis of accounting. The financial report has been prepared for the purpose of fulfilling the Association's financial reporting responsibilities under the ACNC Act. As a result, the financial report may not be suitable for another purpose. Our opinion is not modified in respect of this matter.

HOW CAN YOU HELP

VOLUNTEER YOUR TIME

We list all of our packing and sorting sessions on our Facebook page, everyone is welcome to along to any public session available. We are happy to work to create team building sessions with corporate teams, community groups, scouting groups, sporting teams etc. If you have any queries please just email us at hello@backpacks4sakids.org or call Rachael 0414 490 003

MAKE A DONATION

If you would like to make a tax deductible donation you can do so via our website at www.backpacks4sakids.org or you can do a direct transfer into our bank account at:

Backpacks 4 SA Kids
BSB: 633000
Acc: 157293978

Please email us once your donation has been made to ensure we can provide you with the necessary receipt for you to claim at tax time.

SUPPORT AN EVENT OR FUNDRAISING ACTIVITY

If you are interested in supporting Backpacks 4 SA Kids by running a fundraiser on our behalf please feel free to email us at hello@backpacks4sakids.org with any enquiries and we will do what we can to assist you. Please look at our Facebook page for future fundraisers being held by the Backpacks 4 SA Kids Team.

BECOME A CORPORATE PARTNER

If you are interested in enquiring about becoming a Corporate sponsor we have a Fundraising Prospectus that we would be happy to email or arrange a meeting to discuss.

OTHER WAYS YOU CAN HELP OUR CAUSE

Backpacks 4 SA Kids is thriving because of our supporters and their ability to share our fundraising options, the essential items we need to fill backpacks and financial donations all via word of mouth. If you are interested in being involved with Backpacks 4 SA Kids or think you could bring a different skill set to our team please feel free to contact us.

CONTACT US

Backpacks 4 SA Kids
Admin Address: 8 Tareena Street, Ridgehaven SA 5097
Phone: 0414 490 003
Website: www.backpacks4sakids.org
Email: hello@backpacks4sakids.org
Facebook link: https://www.facebook.com/Backpacks4SAKids/